



El principio 80/20: El secreto de lograr más con menos (Spanish Edition)

Richard Koch

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Durante los diez años que han transcurrido desde que se publicara por primera vez, El principio del 80/20 se ha convertido en un clásico del mundo de la empresa y en un éxito de ventas en todo el mundo. La edición especial para conmemorar el décimo aniversario de este libro práctico, provocador y original contiene un capítulo completamente nuevo, en el que Richard Koch comenta algunas de las centenas de reacciones que ha recibido por parte de los lectores del libro y presenta una explicación revisada del verdadero poder del principio.

Koch explica cómo el principio del 80/20 permite lograr mucho más invirtiendo mucho menos esfuerzo, tiempo y recursos; tan sólo hay que concentrarse en ese 20 por ciento fundamental y, por lo tanto, controlar lo que sucede, en lugar de dejar que lo que sucede nos controle a nosotros, y multiplicar los resultados varias veces.

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