



RV Buyers Survival Guide

Bob Randall

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Before you take that critical first step in buying any RV, read this guide. Written by someone who has worked in the RV Industry. This is the THIRD Edition of the RV Buyers Survival guide. The two or so hours of reading will enlighten you to the ins and outs of the RV Buying process. Read tips to both how to properly shop for an RV, how to negotiate by being able to calculate the dealers actual cost factors, and how to control the sales process. Bob Randall was the sales manager for a big RV dealer. He's also the former head of sales for one of America's largest RV manufacturers. In this E-book, he reveals how a dealer makes his money, and how low an offer a buyer can make off list price and still get the rig. And what can you expect from a trade in? Randall offers step-by-step instructions.

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