



# Seeing Yourself as Others Do: Authentic Executive Presence at Any Stage of Your Career

*Carol Keers*

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# Seeing Yourself as Others Do: Authentic Executive Presence at Any Stage of Your Career

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Others see your blind spots. Learning what they are and what you can do about them gives you a distinct advantage. Since 1986, Change Masters has individually coached thousands of established and emerging leaders from over 150 companies around the world. Carol Keers and Tom Mungavan tell you their success secrets in *Seeing Yourself as Others Do: Authentic Executive Presence at Any Stage of Your Career*. This book gives practical, relevant tips, techniques and approaches, including the seven CLEARLI attributes for achieving authentic executive presence: - Command of the Room and Charisma - Leveraging Influence and Power - Expectations: Strategic and Tactical - Audience Connections - Relationship Competence Locally and Remotely - Listening Engagement - Inspiration, Motivation and Praise Getting your message and yourself understood is difficult. *Seeing Yourself as Others Do* will dramatically increase your odds of communicating what you intend.

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